



QUESTIONS AND ANSWERS FOR EMPLOYERS

Q: What is the Employer Partnership?

A: The Employer Partnership is a groundbreaking public-private joint venture that offers business owners the opportunity to look to highly skilled Army Reserve Soldiers to fill their staffing needs. Since Employers and the Army Reserve share Soldier-Employees, it makes good business sense to develop meaningful ways to also share recruiting and training. In today's world, it is paramount for Employers and the Army Reserve to collaborate on workforce development, to ensure that the United States remains competitive in the global economy and the Army Reserve continues its mission to advance our Nation's security.

The Army Reserve values the patriotism and support Employers give Army Reserve Soldiers and their Families. We could not be successful without Employer support.

Q: How do Employers benefit from hiring Army Reserve Soldiers?

A: The employment of Army Reserve Soldiers is a positive return on investment. Army Reserve Soldiers have unique capabilities and strong leadership skills. They are reliable and self-motivated. The Army Reserve can recruit a Soldier for service to our country and an employee for a civilian company. Businesses have the potential to save up-front hiring costs by not having to duplicate pre-screening, drug tests, aptitude tests and the like.

Additionally, the Employer Partnership strives to align military and civilian credentialing and licensing to ensure that Army Reserve Soldiers possess the skills in high demand by Employers. The military affords Soldiers work-related training and educational opportunities that result in potential cost savings to the Employer and ensure the continued professional and personal development of these Citizen-Soldiers for the benefit of the Army and the Employer.

Q: What are the qualifications for partnership?

- A: The Army Reserve asks that interested Partners be committed to informing the Army Reserve about prospective job opportunities for Soldiers. Businesses, government agencies and nonprofit organizations of all sizes can partner with the Army Reserve on its Employer Partnership.
- Q: Our company is interested in possible opportunities with the Army Reserve Employer Partnership, but can't commit to hiring Soldiers right now. Can we still partner?
- A: Yes, the Employer Partnership provides a wide array of opportunities for businesses of all sizes to partner with the Army Reserve. The Army Reserve will work with your company to tailor a

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program that meets our mutual goals in a long-term partnership. One of the benefits of the Employer Partnership is the no-cost link to potential employees who are well-trained and qualified which is especially relevant during this period of economic uncertainty.

Q: For how long must a company commit to a partnership?

A: The Army Reserve's goal is to create long-term, enduring and mutually beneficial relationships with business leaders in communities across the country. There are no time requirements or limitations on the duration of the partnership. Partnerships will be sustained for as long as the Army Reserve and the Employer find the joint venture to be mutually rewarding.

Q: Who are the Army Reserve's current Partners?

A: The Army Reserve is often formalizing alliances with new Employers, and regularly adding new corporations, state and federal agencies, and non-profits to our list of Partners. Go to www.ArmyReserve.Army.mil for a list of our current Partners.

Q: Our company is already a member of the Army's Partnership for Youth Success (PaYS). Can we be a part of both programs?

A: Yes, interested businesses and organizations that are currently participating in the PaYS program are welcome and encouraged to join the Army Reserve Employer Partnership.

The Employer Partnership endeavors to establish long lasting and constructive alliances between businesses and the military community that are beneficial to all parties. It enables Employers to look to more than one million Army Reserve Soldiers serving in various capacities to meet employment needs. The Employer Partnership can assist in aligning military and civilian credentialing and licensing, and provide organizations with pre-trained, pre-certified Soldier-Employees who are already trained to fill their staffing needs.

Q: What are the initial steps a company interested in becoming a Partner must take?

A: To learn more about the opportunities of a joint venture with the Army Reserve Employer Partnership Initiative, please contact Sgt. Maj. Nelson Ildefonso at (703) 601-0898. He will work with business leaders to determine the next steps to solidify a partnership agreement that is tailored to each business. You may also send an email to ARCareers@usar.army.mil to express interest.

For additional information about the Employer Partnership visit us online at www.ArmyReserve.Army.mil.